

Message Text

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64

ORIGIN COME-00

INFO OCT-01 ARA-16 ISO-00 EB-11 SS-15 RSC-01 /044 R

66630

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R 242130Z SEP 73

FM SECSTATE WASHDC

TO AMEMBASSY MEXICO

UNCLAS STATE 189858

E.O. 11652: N/A

TAGS: BMEP, MX

SUBJ: TELECOMMUNICATIONS PROJECT

REF: MEXICO'S 7043, SEPTEMBER 18, 1973

1. COMMERCE NOTES EMBASSY'S REQUEST MORE INFO ON RANGE NORTH ELECTRIC'S INTEREST AND IS POUCHING DESCRIPTIVE BROCHURES. NORTH CAN BE DESCRIBED AS ONE OF LARGEST SUPPLIERS TO THE INDEPENDENT TELEPHONE OPERATING SEGMENT IN THE U.S. ITS EQUIPMENT LINE INCLUDES TELEPHONE SETS, CENTRAL OFFICE EQUIPMENT AND PRIVATE AND ELECTRONIC BRANCH EXCHANGES. TWO BROCHURES CONCERN SYSTEMS NORTH EXPECTS TO BE PARTICULARLY APPROPRIATE TO MEXICO: THE ETS-4, ELECTRONIC TANDEM SWITCHING SYSTEM AND NX-1E, THE ELECTRONIC COMMON CONTROL CROSSBAR SYSTEM.

2. NORTH HAS BEEN MADE COGNIZANT INFO CONTAINED IN EMBASSY'S A-261.

3. WOULD APPRECIATE EMBASSY SOUNDING OUT DIRECTOR, GENERAL TELECOMMUNICATIONS ON OPPORTUNITY FOR U.S. SOURCING, TIMETABLE PROJECT, EXACT NEEDS AND NAME OF DIRECT CONTACT FOR NORTH. CAN EMBASSY RECOMMEND MEXICAN FIRMS AS LIKELY CONTACTS FOR NORTH - UNCLASSIFIED

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WOULD THIS ENHANCE OPPORTUNITY TO DO BUSINESS? ALL INFO GREATLY

APPRECIATED. RUSH

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 SEP 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE189858
Document Source: CORE
Document Unique ID: 00
Drafter: COM/BIC/OED/MEPD: J. PHILLBRICK
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730914/aaaaakcy.tel
Line Count: 62
Locator: TEXT ON-LINE
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: MEXICO'S 7043, SEPTEMBER 18, 1973
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 01 OCT 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01-Oct-2001 by maustmc>; APPROVED <05 MAR 2002 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TELECOMMUNICATIONS PROJECT
TAGS: ETEL, MX
To: MEXICO
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005